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Treasury

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About Treasury



The Treasury department is an important strategic driver of HCA's business, and ultimately OEM growth. Treasury utilizes its deep capital markets and corporate finance expertise, along with strong investor positioning, to support the lowest sustainable cost of funds. The team is focused on diversifying its funds channels to best support HCA's evolution into a multi-line captive finance company and changing asset mix. Along with the rest of HCA, Treasury continues building strategically to become a Center of Excellence, supporting both local and global business-OEM and Affiliates.

Capital Markets & Banking

Secured Funding

Secured funding is responsible for raising capital at the lowest possible cost via the secured bond markets —Asset-Backed Securities and Conduits— to support HCA's business growth. The team works with our relationship banks, rating agencies, and investors to ensure the financial markets remain a competitive funding source. HCA's securitization platform is recognized among investors for the quality of its prime assets, and is a strategic resource to the company, providing the cheap funding needed to be a competitive financing option.

Short-Term Unsecured Funding

Short-term unsecured funding is responsible for raising funds in the capital markets to enable HCA to meet its short term funding obligations. Maturities range from 1 day to 3 years and include instruments such as commercial paper (CP) and medium term notes (MTNs). These instruments are sold to institutional investors by a group of authorized banks. The team manages the issuance of these instruments and monitors the fixed income markets to ensure the lowest possible cost of funds to HCA.

Long-Term Unsecured Funding

Long-term unsecured funding is responsible for managing intercompany loans and raising funds for HCA by issuing corporate bonds and obtaining bank loans. The team focuses on the 3+ year funding spectrum, which allows the company to balance its debt portfolio and match the duration of its assets to liabilities. The team also actively monitors HCA's credit curve and engages in bank dialogue to ensure that debt is incurred at the most favorable tenors and lowest costs possible.

Cash and Liquidity Management

Cash and Liquidity Management team is responsible for establishing all operational bank relationships, accounts, bank fees, and building the service architecture to meet HCA's cross-functional needs, including but not limited to lockbox, intercompany cash pooling, bank system access, controls. Additionally, the team governs daily cash flows and ensures completion of all payments and posting of receipts. The team also manages HCA's cash forecast model to ensure adequate short term liquidity, lowest cost funding and highest yield investments.

Strategy, Risk & Planning

Investor Relations (IR)

As a finance company, HCA obtains over 70% of its funding needs from third party credit investors. IR team serves as the corporate liaison between HCA and this important group of external stakeholders. In this capacity, the team is responsible for executing three main functions: 1) relationship manager (serving as the liaison between key internal and external stakeholders), 2) investment story-teller (communicating a consistent and compelling value proposition), and 3) information gatekeeper (safeguarding company credibility and reputation by managing company story and governance).

Strategy & Planning (S&P)

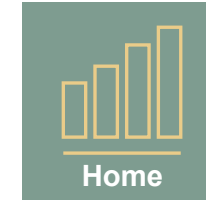
The S&P team is a central hub of Treasury for analytics and reporting, supporting HCA's growth and HMC's goal to increase market share/maximize shareholder value. The team strategically partners with various internal constituents (Sales, FP&A, Accounting, Capital Markets and Banking teams, etc.) and external affiliates (HMC, HCS) to identify, analyze and provide recommendations on funding plan and strategic initiatives. The team continuously monitors and interprets industry and HCA origination trends to ensure funding optimization.

Exposure & Risk Management (ERM)

The ERM team is responsible for setting, implementing and enforcing risk management including hedging and investment limits. The team monitors and reports on a regular basis on major risk metrics, and makes recommendations about the position of the book in accordance with the limits as well as its market view. The team is also responsible for supporting and enhancing HCA's Asset and Liability Management (ALM) and risk framework by concentrating on four key concepts: liquidity, market risk, counterparty risk, and investment risk.

Governance

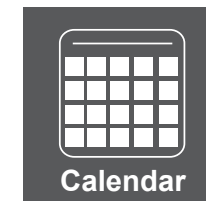
Governance team is responsible for overseeing the operating rhythm of the Treasury department and ensuring appropriate controls, safeguards, policies and procedures are in place to minimize operational risks that could result in financial, legal or reputational impacts to HCA. Additionally, the team serves as the Project Management Office (PMO) for the department to assist with implementation and coordination of large initiatives and projects.



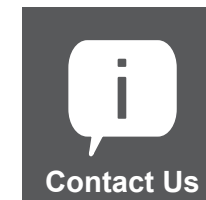
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Leadership Bios



Eric Senay, VP, Treasury

As the head of the Treasury department, Eric sets the strategy for its underlying functions, including managing the capital structure necessary to meet our corporate objectives, strategically managing treasury operations, and communicating our financial and operating message to the investment community. Prior to joining HCA in 2013, Eric acquired years of related experience including leadership positions at GE Capital and General Motors Treasurer’s Office. He earned a Bachelor of Science in Business Administration from the University of Delaware and an MBA from Duke University.



Mustally Hussain, Sr. Director, Treasury Planning

As Sr. Director, Treasury Planning, Mustally directs the management and execution of critical strategic Treasury Planning functions and establishes key controls and fundamentals to ensure HCA is protected against liquidity risk, interest rate risk, and preserves market access. Prior to joining HCA in 2013, Mustally held related positions at National Grid, Wright Economics, and Citigroup Global Markets. He earned a BA in Economics from Grinnell College in Iowa and an MBA from MIT.



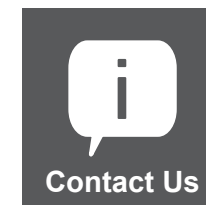
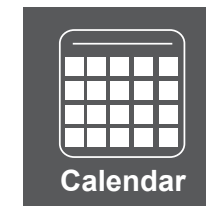
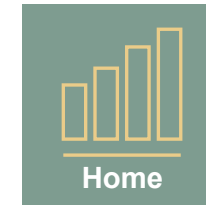
Charley Yoon, Senior Director, Treasury Ops & Funding

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Sukjin Oh, Executive Adviser & Treasurer

Sukjin joined Hyundai Capital America in November of 2011 as Treasurer and has been with Hyundai Motor Company for 12 years. He has a broad base of experience covering corporate finance, finance management, business management and treasury. Mr. Oh earned his BA in Finance from Hongik University, Seoul Korea.



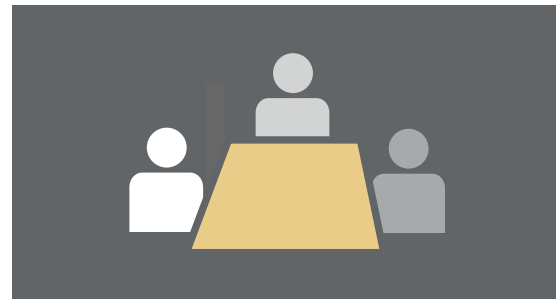


Treasury Management Reporting



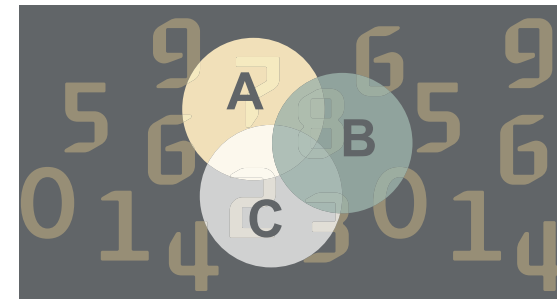
Performance & Exposure Reporting

- CEO Reporting →
- Treasury Monthly Review-HCA →
- Treasury Monthly Review-HCCA →
- HCS Monthly Report →
- Performance Review Meeting (PRM) →



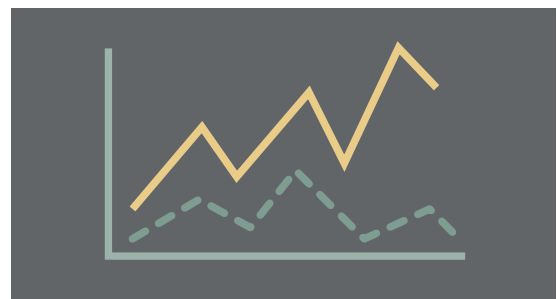
Committee Reporting

- Executive Finance Committee (EFC) →
- Asset-Liability Committee (ALCO) →
- HCI Investment Committee →



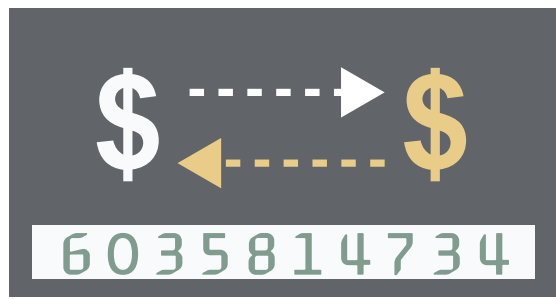
Treasury Planning & Analytics

- New Acquisition CoF →
- HCI Factsheet →
- Month-End Debt Balance →
- SRP Monthly →



Debt Capital Markets (DCM) & Funding

- DCM Weekly →
- DCM Monthly →



Treasury Operations

- Cash Management Weekly →
- Liquidity & Cash Management Monthly →



Investor Relations

Coming Soon

